

# Easing Into Consulting and Expert Witness Work

- Definitions of legal terms used in different courts
  - Types of court cases requiring appraisals and reviews
  - The difference between forensic appraisals & loan work
    - The pecking order of litigation work
    - Due diligence steps to take
    - The importance of competency & USPAP compliance
    - How to avoid advocacy and maintain independence, impartiality, and objectivity
  - The differences between deposition and trial testimony
  - Techniques for surviving depositions and cross-examination
  - Educational paths to help get started
  - Sources of business & marketing Plans
- Definitions of commonly-used terminology in expert witness appraisal assignments
- Types of court cases that require appraisals
  - Specific issues pertaining to different types of litigation appraisal assignments
  - Step-by-step overview of the legal process as it applies to cases that require appraisals