RETROSPECTIVE VALUATIONS

What is a Retrospective Valuation? (15 minutes)

Why/when would you need a Retrospective Valuation? (15 minutes)

How is the Scope of Work different for a Retrospective Valuation? (45 minutes)
   Retrospective date vs Current or Prospective date
   “As was” vs “As is”
   Retrospective comparable data
   Retrospective market trends

Report writing (30 minutes)
   Making sure that the report is USPAP compliant
      Credible results
      Not misleading
      Detail, Detail, Detail

Open Question Discussion Time (15 minutes)

To be presented by B. Penny Woods (AR009531) on November 1, 2017 at the
REAA Victor Valley Chapter in Hesperia, California