

REAA Reconciliation Class Outline

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1. Introduction
2. Literature Review
 - a. USPAP
 - b. Appraisal of Real Estate
3. Reconciliation Criteria
 - a. Per Literature
 - b. Other Potentially Meaningful Criteria
4. Approach Reconciliation vs. Final Reconciliation
5. Discussion of Final Reconciliation
 - a. Weighting
 - b. Reliability, Quality, Quantity
6. Discussion of Approach Reconciliation
 - a. Cost
 - b. Income
 - c. Sales
7. Discussion and Work-shopping of Template/Active Boilerplate
 - a. Basic Example
 - b. Fully Developed Example
8. Executive Summary or Introduction to an Appraisal